

CAPABILITY STATEMENT

The SALUS Group, Inc. (SALUS) was founded in 2012 as a service-disabled veteran-owned small business and woman-owned small business by Deborah Burgess, MD, FACP. Dr. Burgess is a retired U.S. Air Force Colonel physician, the founding Director of the U.S. Air Force Medical Modeling and Simulation Training (AFMMAST) Program, and a Master Clinician with over 35 years of experience in medical education and the Military Health System (MHS). SALUS specializes in medical modeling and simulation education and training. We provide end-to-end training services and solutions for the medical simulation program lifecycle from analysis and design through implementation and evaluation. SALUS provides comprehensive, deep domain expertise in clinical medicine, readiness and deployment medicine, combat casualty care, professional education, and graduate medical education. SALUS brings a history of success providing a wide range of personnel and services support across to large highly distributed organizations.

Core Competencies

Medical Simulation & Training: SALUS is a premier leader in the DoD Medical Simulation and Training (MST) domain, with decades of experience delivering competency-based MST that links individual performance to training goals, and integrates knowledge, skills, judgment, and attributes needed to perform to mastery using task trainers, human patient simulators, standardized patients, virtual patients, online courseware, serious medical gaming technology and immersive virtual environments.

- Experienced Instructors/Operators and Mobile Training Teams
- Physicians, Nurses, Allied Health, Team Training - all Roles of Care
- Integration of Advanced Blended Learning Technologies
- Hybrid Approaches and Innovative Educational Methods

Curriculum Development, Management, Execution and Oversight: SALUS specializes in the design and implementation of ACCME-accredited competency-based MST and performance assessments using novel educational methods that enhance learning, improve clinical proficiency, raise collective unit operational readiness, and support better outcomes.

- Instructional Systems Design using the ADDIE Model
- Live Virtual Constructive (LVC)
- Technology-Integrated Pedagogical Practices
- Standards, Interoperability and Analytics
- Programs of Instruction
- Training Effectiveness Evaluations (TEEs)

Military & Tactical Training: Our team of military and tactical SMEs is comprised of veteran military instructors with deployment experience who have conducted exercises and validation events that provide AAR and feedback.

- TCCC, PFC, EMS, EMT, PHTLS, TNCC, En Route Care
- Medical Information Management – MC4 and OHIT
- Instructor/Operator Training
- Maintenance and Logistics
- Rigorous and realistic simulation using Moulage
- Canine Medical Training using K-9 Hero/Diesel K9

American Red Cross (ARC) Licensed Training Provider: Ensures SALUS staff maintain certifications that align with the Military Training Networks exclusive use of ARC curriculum and administrative standards for resuscitative and trauma medicine training programs.

- BLS, ALS, and PALS Courses
- First Aid/CPR/AED courses

DOD Logistics & Resource Management: SALUS has expertise in providing support for the largest and most diverse inventory within the DoD, supporting simulation sites CONUS and OCONUS.

- Accountability and Tracking
- Total Lifecycle Management
- Human Patient Simulators (HPS)
- Surgical Simulators
- Advanced Medical Procedure Medical Simulators
- Medical Part Task Trainers
- Systematic, requirements-based equipment and technology selection process

Program Management Office (PMO) Support: SALUS processes ensure that center operations align with the organizational training needs, objectives, and requirements as these arise.

- Program execution and oversight
- Administrative analysis
- Instructional systems design
- Curriculum development/oversight
- Web specialist/content management
- Multimedia and graphics design
- Development courseware, eLearning, web and video/films
- **Simulation Site Program Management**
 - Program standardization and validation
 - Performance analysis and return on investment

Differentiators

SALUS is a small business that caters to our customers' needs. Our corporate processes and hiring practices are designed for our mission of providing support for medical simulation training program staffing, management, and operations. We apply our knowledge organizationally to provide our clients with a low-risk, efficient solution to maximize operational effectiveness and rapidly respond to any requirement. SALUS has a unique insight with a history of success supporting and managing distributed programs with high levels of complexity.

Past Performance

U.S. Air Force & U.S. Navy Medical Modeling and Simulation Contract
U.S. Army Reserve Regional Training Site – Medical Contract
U.S. Army Medical Center of Excellence Contract
VHA Employee Education System Contract
VHA VISN 10/11 Mobile MST Program Contract
VHA Standardized Patient Program Contract
DHA DMRDP JPC-1 Prototype of Joint Evacuation and Transport Simulation (JETS) System Contract
MTEC Synthetic Training Environment for Multimodal Medical Training (STEM3T) Contract

Company Data

Unique Entity ID LMUMEMH25FT4
CAGE Code: 6TWG

NAICS Codes

541330, 541512, 541519, 541611, 611430, 611519, 611699, 611710

Contract Vehicle

Omnibus IV